**Instructions LILA4 (BoS – SH)**

Hi, my name is Isabelle and these are my helpers

[Introduce helpers]

[For USC: please put your cellphones away and do not talk with each other. Pull dividers]

Today, we are going to play a few games with you. Do you want to play games?

* [In all the games, you are going to win points. At the end, you can exchange the points for the toys you saw in the shop. Are you excited?
* [for USC: at the end of the experiment you will be paid a $7 show up fee and 4 cents for each point you obtained]
* [for Burbank: at the end of the experiment you will be paid 4 cents for each point you obtained with an Amazon gift card]

In all the games, you will play with another person in this room. You will play with different persons in different games. Each time the computer will decide who you are playing with but you will not know who this is, and the point is not to find out.

**Find the balance**

Our second game is called “Find the balance”. The computer will decide with whom you play this game. One of you will be “RED” and the other will be “GREEN”. The computer also decides who is “RED” and who is “GREEN”.

If you are RED, your screen looks like this.

**[SLIDE 4]**

At the top of the screen, it says you are RED. You own the RED scale and the black ball in the middle of your screen. You can see a GREEN scale which belongs to your partner. You need to decide whether to put your ball on the dotted circle of your RED scale or on the dotted circle of your partner ‘s GREEN scale.

If you are GREEN, your screen looks like this.

**[SLIDE 5]**

It says you are GREEN at the top. You own the GREEN scale and the black ball in the middle of your screen. You can see a RED scale which belongs to your partner. You need to decide whether to put your ball on the dotted circle of your GREEN scale or on the dotted circle of your partner’s RED scale.

**[SLIDE 6]**

How do you get points?

**[SLIDE 7]**

If both balls are put on the RED scale, then player RED gets **5** points and player GREEN gets **3** points. If both balls are put on the GREEN scale, then player RED gets **3** points and player GREEN gets **5** points. If the balls are put on different scales, each player gets **1** point. This information will remain here [point] during your choices.

Now this is very important. You will play many rounds with the same partner. In each round, you will make your choices at the same time. This means that you will not know what your partner did when you make your choice. It is only after both of you have made a choice, that you will both know what each of you did and how many points you got. This will appear in the right column of your screen.

**[Slide 8]**

For example, this is what your screen may look like after 4 rounds.

In the first round:

In the second round:

In the third round:

You have accumulated a total of xx points so far.

All right, are you ready to play? The computer will now select partners. When you are ready make your choices.

[At the end of the 1st game]

The game has ended. You can see on your screen the points you have accumulated. We will now mark it down on the record sheet.

The computer will now select new partners and you will play the same game again.

[At the end of the 2nd game]

Let’s note the points you made in that game.

**Risky stars**

Our last game is called “Risky stars”. As before, the computer will decide with whom you play that game. One of you will be “BLUE” and the other will be “YELLOW”. The computer also decides who is “BLUE” and who is “YELLOW”.

If you are BLUE, your screen looks like this.

**[SLIDE 9]**

At the top of the screen, it says you are BLUE. In the middle of the screen there is a carpet divided in two. You own the BLUE star. You need to decide whether to put your star on the carpet or outside the carpet.

If you are YELLOW, your screen looks like this.

**[SLIDE 10]**

It says you are YELLOW at the top and you see the same carpet as your partner. You own the YELLOW star and you need to decide whether to put your star on the carpet or outside the carpet.

**[SLIDE 11]**

Now, how do you get points?

**[SLIDE 12]**

If you put your own star outside the carpet, you get **2** points, no matter what your partner does. If you put it on the carpet, what you get depends on what your partner does. If he also puts his star on the carpet, you both earn **3** points. But if he puts it outside the carpet, then you earn **1** point (while he earns **2** points). This information will remain here [point] during your choices.

As in our first game, you will play many times with the same partner. Each time, you will make your choices at the same time. This means that you will not know what your partner did when you make your choice. It is only after both of you have made a choice, that you will both know what each of you did and how many points you got. This will appear in the right column of your screen.

**[SLIDE 13]**

For instance, this is what your screen may look like after 5 rounds.

In the first round:

In the second round

In the third round

You have accumulated a total of xx points so far.

OK. The computer will now select partners. When you are ready make your choices.

[At the end of the 1st game]

The game has ended. You can see on your screen the points you have accumulated. We will now mark it down on the record sheet.

The computer will now select new partners and you will play the same game again.

[At the end of the 2nd game]

Let’s note the points you made in that game.